



中国移动通信  
CHINA MOBILE



**CHINA MOBILE LIMITED**

Stock Code: 941

INTERIM REPORT 2011

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## Chairman's Statement



Dear Shareholders,

The Group made positive strides in the first six months of 2011, against the backdrop of China's steady and fast economic growth. At the same time, we faced intensified market competition and impact on the traditional telecommunications industry from the convergence of industries. The Group responded by adhering to its principles of sustainable development, rational competition and innovation, and fully leveraged its core strengths, including the world's largest scale mobile network and customer base, good network quality and premium customer service. Implementing that strategy, the Group continued to expand the share of daily life services for individual customers and the share of information services for companies and industries in the reporting period. Overall, the Group achieved sustained healthy growth and maintained its leading position in the industry, underpinned by its continuously improving revenue structure.

### FINANCIAL RESULTS

For the six months ended 30 June 2011, the Group's operating revenue maintained favorable growth, reaching RMB250.1 billion, up 8.8% over the same period last year. Revenue from the value-added business contributed 32.2% of operating revenue, reaching RMB80.4 billion and up 18.5% over the same period last year. The wireless data business achieved revenue of RMB19.3 billion, an increase of 42.8% over the same period last year. Continuing to lead the industry in terms of profitability, the Group's profit margin reached 24.5%, and profit attributable to shareholders increased 6.3% over the same period last year to RMB61.3 billion. EBITDA rose 6.5% over the same period last year to RMB124.2 billion, with EBITDA margin reaching 49.6%. Basic earnings per share grew 6.3% over the same period last year to RMB3.05. Underpinned by its sound capital structure, solid financial position and strong cash flow generating capability, the Group is favorably positioned to manage risks and achieve sustainable growth.

### BUSINESS DEVELOPMENT

In the first six months of 2011, the Group maintained relatively good momentum in its business development. The Group has seen notable growth in new customer additions. Its total customer base exceeded 610 million by the end of the reporting period, with a net addition of 32.77 million customers and the mid-to high-end customer base remaining stable. In the meantime, the number of corporate customers continued to climb steadily, reaching

## *Chairman's Statement*

3.1 million. Voice usage volume continued to increase. Total voice usage volume was 1,886.5 billion minutes, up 13.3% over the same period last year. Average minutes of usage per user per month (MOU) reached 528 minutes and average revenue per user per month (ARPU) was RMB70. The 3G customer base grew rapidly. By the end of the reporting period, the Group had 35.03 million 3G customers, continuing to boast the highest number of customers in the 3G market.

The value-added services business grew rapidly, with SMS and MMS maintaining steady growth, and Wireless Music, Mobile Reading, Mobile Gaming and Mobile Video all enjoying increases in customer bases and revenue. Wireless data business grew rapidly and continued to demonstrate high growth momentum. Accounting for 7.7% of total operating revenue, this revenue stream has become an important driver of the Group's growth.

Leveraging the advantages of our large customer base and network size, we continued to expand to new areas and explore new business models in order to effectively push forward our business development in mobile Internet and the "Internet of Things". We furthered Mobile Market's viability as a one-stop shop for applications development and downloads and as a comprehensive sales platform, and we accelerated the integration of its value chain as well as the process of its internationalization. These all helped Mobile Market maximize its impact on the mobile Internet field. By the end of June 2011, Mobile Market had 86 million registered customers and 2.4 million registered developers, among whom 890,000 active developers already had their applications put on-line. In the first six months of 2011, 260 million application downloads were recorded. Mobile Market has become the largest shopping mall for Chinese application software in the world. For the "Internet of Things", the Group proactively explored various sales and marketing models, promoted the usage of application templates and standardization of products, and improved its product portfolio management. The Group further strengthened cooperation with local governments to vigorously promote the building of "Wireless City". The governments of over 130 cities in 25 provinces have signed cooperation agreements with the Group to establish "Wireless City" which is widely used in hosting government web portals, energy management programs, intelligent traffic control and digital communities. This helps enrich application variety and increase our customer loyalty.

Adhering to our mantra of "Customers are our priority, quality service is our principle", the Group undertook a series of programs to improve customer satisfaction. New measures were taken to better protect customer rights, such as improving transparency of spending for customers. In the first six months of 2011, we had the lowest monthly rate of complaints from customers among all our peers in the country.

### **NETWORK DEVELOPMENT AND EVOLUTION**

The Group is committed to the belief that network quality is the lifeline of a telecommunications company. To cope with the trend of booming mobile data traffic resulting from the popularization of intelligent terminals, we proactively sought to implement a forward-looking and well-coordinated "Four Networks" development strategy, under which we allocated our resources in a scientific way and strengthened network construction according to the different technological features and capacities of 2G, 3G (TD-SCDMA), WLAN and the future TD-LTE networks. And in so doing, we were able to ensure that our overall network quality continued to lead the industry.

The Group further expanded WLAN coverage to include over one million access points by the end of June 2011. At the same time, we continued to enhance our WLAN's operating quality and its capacity to carry data, which helped divert the wireless data traffic effectively. In the first six months of 2011, the dataflow on our WLAN accounted for almost 50% of our wireless data traffic.

The 3G network built by our parent company with our assistance currently covers all the county-level and above cities in China. Good network quality was achieved through network optimization and enhanced continuous coverage of 3G network in heavily trafficked areas.

## *Chairman's Statement*

We have actively promoted home-grown innovation and have made significant progress on TD-LTE. In the first six months of 2011, our large scale testing of TD-LTE across six cities and the showcase TD-LTE network in Beijing progressed on schedule. This year, together with international mobile operators, we introduced the "Global TD-LTE Initiative" which was subsequently endorsed by 24 mobile operators, forming a common ground for the industry to take forward the global commercialization of TD-LTE.

### CORPORATE MANAGEMENT AND GOVERNANCE

In 2011, we continued to look for ways to further streamline our low-cost, highly efficient operations. A centralized management model has been implemented across multiple operational fronts including financial management, network maintenance, equipment procurement, customer service, brand building and new business operations. The Group's subsidiary, China Mobile International Limited, has been established and started operations, and our terminal company was restructured, signifying that the Group has made a substantive step towards specialized functional operations as part of its management strategy.

Abiding by corporate governance principles of integrity, transparency, openness and high efficiency, the Company has instituted a sound governance structure and taken practical measures to ensure best corporate governance practices. In the first six months of 2011, we carried out thorough internal financial audit, internal control audit and risk evaluation. The Group also conducted special audits focusing on certain high risk areas in order to improve and optimize management systems. The Group further enhanced its closed-loop management systems to avoid material operational risks. These improvements will help the Group achieve long-term, sustainable and healthy development.

### APPOINTMENT OF DIRECTOR

On 26 July 2011, the Board of Directors of the Company was pleased to announce that, as proposed by the Nomination Committee of the Company and after review and approval by the Board, Mr. Xi Guohua was appointed as Executive Director and Vice Chairman of the Company. We firmly believe that Mr. Xi Guohua's expertise and extensive experience in telecommunications business management, operation and technology will be of great value to the Company. I take this opportunity to welcome him as a member of the Board.

### CORPORATE SOCIAL RESPONSIBILITY AND SUSTAINABLE DEVELOPMENT

The Group attaches great importance to corporate social responsibility. In the first instance, the Group makes a solid contribution to society by providing an extensive and reliable network and narrowing the digital divide. In addition, the Group has done its part to address climate change and has participated in various philanthropic initiatives. During the first half of 2011, in the wake of several natural disasters such as the earthquake in Yunnan province and the heavy rains in southern China, we acted swiftly to provide emergency telecommunications service and ensure the smooth flow of mobile telecommunications, which were essential to the relief work conducted in affected areas. Fully committed to energy saving and emissions reduction, we furthered our "Green Action Plan" by promoting energy-saving technologies and innovations in various areas of our operations, including adopting precision temperature control in facility rooms, and using solar, wind and other natural energy for power supply in our telecommunications base stations. Our power consumption per unit of telecommunications traffic decreased by 8.7% over the same period last year. Through the China Mobile Charity Foundation and other philanthropic activities, we contributed to education support, childcare and poverty aid, among which, the "Warm China 12.1 Fund – China Mobile Care Operation", has financed 14,292 children who are either living in extreme poverty condition or are orphans who lost their parents to AIDS.

## *Chairman's Statement*

### AWARDS AND RECOGNITION

In the first half of 2011, our achievements continued to be recognized. The Company was again included and ranked 16th in the Financial Times' "FT Global 500", and moved up to 34th from 38th place last year on Forbes Magazine's "Global 2000" list. The China Mobile brand was named one of "BRANDZ™ Top 100 Most Powerful Brands" by Millward Brown and Financial Times for the sixth consecutive year, and the brand value increased by 9% and ranked 9th among all companies considered. In the same period, Standard & Poor's and Moody's kept our corporate credit rating at AA-/Outlook Stable and Aa3/Outlook Positive respectively, in line with China's sovereign credit rating.

### DIVIDENDS

In view of the Group's good profitability in the first six months of 2011 and taking into consideration its long-term future development, based on the dividend payout guidance for the full year of 2011, the Board declared an interim dividend of HK\$1.580 per share for the six months ended 30 June 2011.

The Board is of the view that the Company's good profitability and strong cash flow generating capability will continue to support the future sustainable development of the Company and provide shareholders with a favorable return.

### FUTURE OUTLOOK

Cross-industry competition arising from the convergence of industries, intensified competition among the traditional telecommunications industry players and the slowdown of growth all present the Group with challenges. At the same time, the continuous development of the national economy and increasing domestic consumption will further boost demand for telecommunications and information services. Favorable external factors such as the Chinese government's support for home-grown telecommunications technology will gradually fuel the Group's future development. The vigorous growth of mobile Internet and the popularization of the "Internet of Things" will also present us with a broad range of opportunities.

Facing both opportunities and challenges, we will fully implement our sustainable development strategy, pushing for constant innovation and the realization for added value through cost-effective operations. We will expand into new areas and lead the development of mobile Internet and "Internet of Things" to achieve greater scale, which we think will be essential to value creation and growth going forward. We will explore new models to build compatible and integrated platforms to offer win-win opportunities and future competitive advantages. We will strengthen our customer service orientation and business innovation to solidify our leading position in the market. We will build high quality, efficient, forward looking, integrated and open networks. At the same time, we will continue promoting the operation of 3G networks. Leveraging our international influence, we will accelerate the worldwide development of TD-LTE technology.

We will look for appropriate investment opportunities in an active but cautious manner to broaden our presence in the telecommunications market. As always, we will strive to create value for our shareholders.

**Wang Jianzhou**

*Chairman*

Hong Kong, 18 August 2011

# Interim Financial Report

## UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the six months ended 30 June 2011

(Expressed in Renminbi)

	Note	Six months ended 30 June	
		2011 RMB million	2010 RMB million
<b>Operating revenue (Turnover)</b>	4		
Usage and monthly fees		157,367	151,807
Value-added services fees		80,448	67,909
Other operating revenue		12,265	10,102
		<b>250,080</b>	229,818
<b>Operating expenses</b>			
Leased lines		2,295	1,805
Interconnection		11,379	10,684
Depreciation		48,361	42,259
Personnel		13,107	11,128
Other operating expenses		99,952	90,545
		<b>175,094</b>	156,421
<b>Profit from operations</b>		<b>74,986</b>	73,397
Other net income		778	922
Non-operating net income		222	270
Interest income		3,563	2,631
Finance costs		(339)	(619)
Share of profit of associates		2,016	–
Share of loss of jointly controlled entity		(2)	(27)
<b>Profit before taxation</b>	5	<b>81,224</b>	76,574
Taxation	6	(19,854)	(18,753)
<b>PROFIT FOR THE PERIOD</b>		<b>61,370</b>	57,821
<b>Other comprehensive income for the period</b>			
Exchange differences on translation of financial statements of overseas entities		(119)	20
Share of other comprehensive income in associates		(499)	–
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		<b>60,752</b>	57,841

*Interim Financial Report (Continued)*

UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)  
for the six months ended 30 June 2011  
(Expressed in Renminbi)

		<b>Six months ended 30 June</b>	
	Note	<b>2011</b>	2010
		<b>RMB million</b>	RMB million
<b>Profit attributable to</b>			
Equity shareholders of the Company		<b>61,283</b>	57,643
Non-controlling interests		<b>87</b>	178
<b>PROFIT FOR THE PERIOD</b>		<b>61,370</b>	57,821
<b>Total comprehensive income attributable to</b>			
Equity shareholders of the Company		<b>60,665</b>	57,663
Non-controlling interests		<b>87</b>	178
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		<b>60,752</b>	57,841
<b>Earnings per share – Basic</b>	8(a)	<b>RMB3.05</b>	RMB2.87
<b>Earnings per share – Diluted</b>	8(b)	<b>RMB3.02</b>	RMB2.84
<b>EBITDA (RMB million)<sup>1</sup></b>		<b>124,152</b>	116,612

The notes on pages 11 to 23 form part of this interim financial report. Details of dividends to equity shareholders of the Company are set out in note 7.

<sup>1</sup> The Company defines EBITDA as profit for the period before taxation, share of loss of jointly controlled entity, share of profit of associates, finance costs, interest income, non-operating net income, depreciation and amortization of other intangible assets.



*Interim Financial Report (Continued)*

## UNAUDITED CONSOLIDATED BALANCE SHEET

as at 30 June 2011  
(Expressed in Renminbi)

	Note	As at 30 June 2011 RMB million	As at 31 December 2010 RMB million
<b>Non-current assets</b>			
Property, plant and equipment	9	375,498	385,296
Construction in progress	9	75,443	54,868
Land lease prepayments		12,177	12,040
Goodwill		36,894	36,894
Other intangible assets		778	813
Interest in associates		41,232	40,175
Interest in jointly controlled entity		6	8
Deferred tax assets		12,527	9,720
Pledged bank deposits		125	162
Other financial assets		127	127
		<b>554,807</b>	540,103
<b>Current assets</b>			
Inventories		3,408	4,249
Accounts receivable	10	9,590	7,632
Other receivables	11	14,917	7,026
Prepayments and other current assets	11	11,507	10,151
Amount due from ultimate holding company	12	247	293
Tax recoverable		2	135
Deposits with banks		217,476	204,803
Cash and cash equivalents	13	112,558	87,543
		<b>369,705</b>	321,832
<b>Current liabilities</b>			
Accounts payable	14	116,229	111,646
Bills payable		980	502
Deferred revenue		61,367	43,489
Accrued expenses and other payables		95,756	85,716
Amount due to ultimate holding company	12	11	15
Amount due to immediate holding company		34	35
Interest-bearing borrowings	15	170	4,981
Obligations under finance leases		68	68
Current taxation		9,575	9,178
		<b>284,190</b>	255,630
<b>Net current assets</b>		<b>85,515</b>	66,202
<b>Total assets less current liabilities carried forward</b>		<b>640,322</b>	606,305

*Interim Financial Report (Continued)*

## UNAUDITED CONSOLIDATED BALANCE SHEET (CONTINUED)

as at 30 June 2011  
(Expressed in Renminbi)

	Note	<b>As at 30 June 2011 RMB million</b>	As at 31 December 2010 RMB million
<b>Total assets less current liabilities brought forward</b>		<b>640,322</b>	606,305
<b>Non-current liabilities</b>			
Interest-bearing borrowings	15	<b>(28,616)</b>	(28,615)
Deferred revenue, excluding current portion		<b>(195)</b>	(248)
Deferred tax liabilities		<b>(17)</b>	(39)
		<b>(28,828)</b>	(28,902)
<b>NET ASSETS</b>		<b>611,494</b>	577,403
<b>CAPITAL AND RESERVES</b>			
Share capital	16	<b>2,139</b>	2,139
Reserves		<b>608,022</b>	574,018
<b>Total equity attributable to equity shareholders of the Company</b>		<b>610,161</b>	576,157
<b>Non-controlling interests</b>		<b>1,333</b>	1,246
<b>TOTAL EQUITY</b>		<b>611,494</b>	577,403

The notes on pages 11 to 23 form part of this interim financial report.

*Interim Financial Report (Continued)*

**UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
for the six months ended 30 June 2011  
(Expressed in Renminbi)

	Attributable to equity shareholders of the Company								Non-controlling interests	Total equity
	Share capital	Share premium	Capital reserve	General reserve	Exchange reserve	PRC statutory reserves	Retained profits	Total		
	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million	RMB million
<b>As at 1 January 2010</b>	2,139	386,375	(291,972)	72	(1,039)	129,918	281,255	506,748	886	507,634
<b>Changes in equity for the six months ended 30 June 2010:</b>										
Profit for the period	-	-	-	-	-	-	57,643	57,643	178	57,821
Other comprehensive income	-	-	-	-	20	-	-	20	-	20
Total comprehensive income for the period	-	-	-	-	20	-	57,643	57,663	178	57,841
Dividends to equity shareholders (note 7(b))	-	-	-	-	-	-	(25,651)	(25,651)	-	(25,651)
Shares issued under share option scheme	-	39	(3)	-	-	-	-	36	-	36
<b>As at 30 June 2010</b>	2,139	386,414	(291,975)	72	(1,019)	129,918	313,247	538,796	1,064	539,860
<b>As at 1 January 2011</b>	2,139	386,476	(291,980)	72	(1,174)	154,178	326,446	576,157	1,246	577,403
<b>Changes in equity for the six months ended 30 June 2011:</b>										
Profit for the period	-	-	-	-	-	-	61,283	61,283	87	61,370
Other comprehensive income	-	-	(499)	-	(119)	-	-	(618)	-	(618)
Total comprehensive income for the period	-	-	(499)	-	(119)	-	61,283	60,665	87	60,752
Dividends to equity shareholders (note 7(b))	-	-	-	-	-	-	(26,718)	(26,718)	-	(26,718)
Shares issued under share option scheme	-	60	(11)	-	-	-	-	49	-	49
Transfer to PRC statutory reserves	-	-	-	-	-	8	-	8	-	8
<b>As at 30 June 2011</b>	2,139	386,536	(292,490)	72	(1,293)	154,186	361,011	610,161	1,333	611,494

The notes on pages 11 to 23 form part of this interim financial report.

*Interim Financial Report (Continued)*

**UNAUDITED CONDENSED CONSOLIDATED CASH FLOW STATEMENT**  
*for the six months ended 30 June 2011*  
*(Expressed in Renminbi)*

	<b>Six months ended 30 June</b>	
	<b>2011</b>	2010
	<b>RMB million</b>	<i>RMB million</i>
<b>Net cash from operating activities</b>	<b>126,177</b>	126,588
<b>Net cash used in investing activities</b>	<b>(68,921)</b>	(79,464)
<b>Net cash used in financing activities</b>	<b>(32,144)</b>	(26,213)
<b>Net increase in cash and cash equivalents</b>	<b>25,112</b>	20,911
<b>Cash and cash equivalents as at 1 January</b>	<b>87,543</b>	78,894
<b>Effect of changes in foreign exchange rate</b>	<b>(97)</b>	30
<b>Cash and cash equivalents as at 30 June</b>	<b>112,558</b>	99,835

The notes on pages 11 to 23 form part of this interim financial report.

## *Interim Financial Report (Continued)*

### NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

*(Expressed in Renminbi unless otherwise indicated)*

#### 1 BASIS OF PREPARATION

The interim financial report of China Mobile Limited (the "Company") and its subsidiaries (together referred to as the "Group") has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Hong Kong Listing Rules"), including compliance with International Accounting Standard ("IAS") 34, "Interim financial reporting", issued by the International Accounting Standards Board ("IASB") and Hong Kong Accounting Standard ("HKAS") 34, "Interim financial reporting", issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It was authorized for issuance on 18 August 2011.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2010 annual financial statements, except for the accounting policy changes that are set out in note 2.

The preparation of an interim financial report in conformity with IAS/HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year-to-date basis. Actual results may differ from these estimates.

The interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2010 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards ("IFRSs") or Hong Kong Financial Reporting Standards ("HKFRSs").

The interim financial report is unaudited, but has been reviewed by the Company's Audit Committee. The interim financial report has also been reviewed by the Company's auditors, KPMG, in accordance with Hong Kong Standard on Review Engagements 2410, Review of interim financial information performed by the independent auditor of the entity, issued by the HKICPA. KPMG's unmodified independent review report to the board of directors is included on page 24 of the interim report.

The financial information relating to the financial year ended 31 December 2010 that is included in the interim financial report as being previously reported information does not constitute the Company's statutory financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 December 2010 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those statutory financial statements in their report dated 16 March 2011.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

The IASB has issued a number of new or revised IFRSs, which term collectively includes IASs and interpretations, that are first effective or available for early adoption for accounting periods beginning on or after 1 January 2011. The equivalent new or revised HKFRSs, which term collectively includes HKASs and Interpretations, consequently issued by HKICPA as a result of these developments have the same effective date as those issued by the IASB and are consistent with the pronouncements issued by the IASB.

Of these, the following developments are relevant to the Group's financial statements:

- IAS/HKAS 24 (revised), Related Party Disclosures
- Improvements to IFRSs/HKFRSs (2010)

*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***2 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

These developments have had no material impact on the Group's financial statements.

The IFRSs and HKFRSs that will be effective or are available for voluntary early adoption in the annual financial statements for the year ending 31 December 2011 may be affected by the issuance of additional interpretations or other changes announced by the IASB and HKICPA subsequent to the date of issuance of the interim financial report. Therefore the policies that will be applied in the Group's financial statements for the year ending 31 December 2011 cannot be determined with certainty at the date of issuance of the interim financial report.

**3 SEGMENT REPORTING**

An operating segment is a component of the Group that engages in business activities from which the Group may earn revenue and incur expenses, and is identified on the basis of the internal financial reports that are provided to and regularly reviewed by the Group's chief operating decision maker in order to allocate resource and assess performance of the segment. For the periods presented, the Group has no operating segments since the Group is only engaged in mobile telecommunication and related business. No Group's geographical information has been disclosed as the majority of the Group's operating activities are carried out in Mainland China. For the purpose of preparing the interim financial report, Mainland China refers to the People's Republic of China ("PRC") excluding the Hong Kong Special Administrative Region of the PRC ("Hong Kong"), the Macau Special Administrative Region of the PRC and Taiwan. The Group's assets located and operating revenue derived from activities outside Mainland China are less than 5% of the Group's assets and operating revenue, respectively.

**4 TURNOVER**

Turnover represents mainly usage and monthly fees, value-added services fees and other operating revenue derived from the Group's mobile telecommunications networks, net of the PRC business tax. Business tax is charged at approximately 3% of the corresponding revenue generated from the services rendered in Mainland China. No business tax is charged on the revenue generated from the Group's mobile telecommunications and related services in Hong Kong.

Value-added services fees are mainly derived from voice value-added services, short message services ("SMS"), wireless data business and other data services.

Other operating revenue mainly represents interconnection revenue.

**5 PROFIT BEFORE TAXATION**

Profit before taxation is arrived at after charging:

	<b>Six months ended 30 June</b>	
	<b>2011</b>	2010
	<b>RMB million</b>	RMB million
Impairment loss for doubtful accounts	<b>1,983</b>	2,193
Amortization of other intangible assets	<b>27</b>	34
Operating lease charges		
– land and buildings	<b>3,838</b>	3,484
– leased lines	<b>2,295</b>	1,805
– others	<b>1,380</b>	1,191
Contributions to defined contribution retirement plans	<b>1,356</b>	1,096

*Interim Financial Report (Continued)*

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)

*(Expressed in Renminbi unless otherwise indicated)*

## 6 TAXATION

	<b>Six months ended 30 June</b>	
	<b>2011</b>	2010
	<b>RMB million</b>	RMB million
<b>Current tax</b>		
Provision for Hong Kong profits tax on the estimated assessable profits for the period	<b>64</b>	65
Provision for the PRC enterprise income tax on the estimated taxable profits for the period	<b>22,606</b>	21,737
	<b>22,670</b>	21,802
<b>Deferred tax</b>		
Origination and reversal of temporary differences	<b>(2,816)</b>	(3,049)
	<b>19,854</b>	18,753

- (i) The provision for Hong Kong profits tax is calculated at 16.5% of the estimated assessable profits for the six months ended 30 June 2011 (for the six months ended 30 June 2010: 16.5%).
- (ii) The provision for the PRC enterprise income tax is based on the statutory rate of 25% on the estimated taxable profits determined in accordance with the relevant income tax rules and regulations of the PRC for the six months ended 30 June 2011, except for certain subsidiaries of the Company and certain operations of the subsidiaries which are located within special economic zones in the PRC, for which the applicable preferential tax rate is 24% for 2011 and will be increased to 25% from 2012 onwards. Deferred taxes of the Group are recognized based on tax rates that are expected to apply to the periods when the temporary differences are realized or settled.

## 7 DIVIDENDS

**(a) Dividends attributable to the period**

	<b>Six months ended 30 June</b>	
	<b>2011</b>	2010
	<b>RMB million</b>	RMB million
Ordinary interim dividend declared after the balance sheet date of HK\$1.580 (equivalent to approximately RMB1.314) (2010: HK\$1.417 (equivalent to approximately RMB1.236)) per share	<b>26,370</b>	24,802

The ordinary interim dividend which is declared in Hong Kong dollar is translated into RMB at the rate HK\$1=RMB0.83162, being the rate announced by the State Administration of Foreign Exchange in the PRC on 30 June 2011. As the ordinary interim dividend is declared after the balance sheet date, such dividend is not recognized as liability as at 30 June 2011.

*Interim Financial Report (Continued)*NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)  
(Expressed in Renminbi unless otherwise indicated)

## 7 DIVIDENDS (CONTINUED)

**(b) Dividends attributable to the previous financial year, approved and paid during the period**

	<b>Six months ended 30 June</b>	
	<b>2011</b>	2010
	<b>RMB million</b>	RMB million
Ordinary final dividend in respect of the previous financial year, approved and paid during the period, of HK\$1.597 (equivalent to approximately RMB1.359) (2010: HK\$1.458 (equivalent to approximately RMB1.284)) per share	<b>26,718</b>	25,651

## 8 EARNINGS PER SHARE

**(a) Basic earnings per share**

The calculation of basic earnings per share for the six months ended 30 June 2011 is based on the profit attributable to equity shareholders of the Company of RMB61,283,000,000 (for the six months ended 30 June 2010: RMB57,643,000,000) and the weighted average number of 20,066,270,777 shares (for the six months ended 30 June 2010: 20,061,638,515 shares) in issue during the six months ended 30 June 2011.

**(b) Diluted earnings per share**

The calculation of diluted earnings per share for the six months ended 30 June 2011 is based on the profit attributable to equity shareholders of the Company of RMB61,283,000,000 (for the six months ended 30 June 2010: RMB57,643,000,000), and the weighted average number of 20,311,324,178 shares (for the six months ended 30 June 2010: 20,316,932,802 shares), calculated as follows:

*Weighted average number of shares (diluted)*

	<b>Six months ended 30 June</b>	
	<b>2011</b>	2010
	<b>Number of shares</b>	Number of shares
Weighted average number of shares	<b>20,066,270,777</b>	20,061,638,515
Effect of deemed issue of ordinary shares under the Company's share option scheme for nil consideration	<b>245,053,401</b>	255,294,287
Weighted average number of shares (diluted)	<b>20,311,324,178</b>	20,316,932,802



*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***9 PROPERTY, PLANT AND EQUIPMENT AND CONSTRUCTION IN PROGRESS****(a) Acquisition of property, plant and equipment and construction in progress**

During the six months ended 30 June 2011, the Group acquired items of property, plant and equipment and construction in progress with a cost of RMB61,509,000,000 (for the six months ended 30 June 2010: RMB61,021,000,000).

**(b) Write off of property, plant and equipment**

Property, plant and equipment with a net book value of RMB2,351,000,000 were written off during the six months ended 30 June 2011 (for the six months ended 30 June 2010: RMB1,069,000,000).

**10 ACCOUNTS RECEIVABLE**

Ageing analysis of accounts receivable, net of allowance for impairment loss for doubtful accounts is as follows:

	<b>As at 30 June 2011 RMB million</b>	As at 31 December 2010 RMB million
Within 30 days	6,522	5,295
31–60 days	1,416	1,317
61–90 days	967	639
Over 90 days	685	381
	<b>9,590</b>	7,632

Accounts receivable primarily comprise receivables from customers. Accounts receivable from the provision of telecommunication services to customers are due for payment within one month from date of billing. Customers with balances that are overdue or exceed credit limits are required to settle all outstanding balances before any further phone calls can be made.

Accounts receivable are expected to be recovered within one year.

**11 OTHER RECEIVABLES, PREPAYMENTS AND OTHER CURRENT ASSETS**

Other receivables primarily comprise interest receivable from banks, utilities deposits, rental deposits and trust loan receivables, which are expected to be recovered within one year except for utilities deposits and rental deposits.

Trust loan receivables represent loans to other PRC state-owned entities arranged through a bank, bearing initial interest rate at 5.10%–5.12% per annum, which will be adjusted in line with the increase of benchmark loan interest rate published by the People's Bank of China ("PBOC"), and are recoverable within one year.

Prepayments and other current assets include primarily rental prepayment.

*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***12 AMOUNTS DUE FROM/TO ULTIMATE HOLDING COMPANY**

Amounts due from/to ultimate holding company are unsecured, non-interest bearing, repayable on demand and arose in the ordinary course of business.

**13 CASH AND CASH EQUIVALENTS**

	<b>As at 30 June 2011 RMB million</b>	As at 31 December 2010 RMB million
Deposits with banks within three months of original maturity	<b>16,302</b>	6,043
Cash at banks and in hand	<b>96,256</b>	81,500
	<b>112,558</b>	87,543

**14 ACCOUNTS PAYABLE**

Accounts payable primarily include payables for network expansion projects expenditure, maintenance and interconnection expenses.

The ageing analysis of accounts payable is as follows:

	<b>As at 30 June 2011 RMB million</b>	As at 31 December 2010 RMB million
Due within 1 month or on demand	<b>93,805</b>	88,525
Due after 1 month but within 3 months	<b>7,155</b>	9,888
Due after 3 months but within 6 months	<b>4,861</b>	5,519
Due after 6 months but within 9 months	<b>5,094</b>	3,337
Due after 9 months but within 12 months	<b>5,314</b>	4,377
	<b>116,229</b>	111,646

All of the accounts payable are expected to be settled within one year or are repayable on demand.

*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***15 INTEREST-BEARING BORROWINGS**

	Note	As at 30 June 2011			As at 31 December 2010		
		Current liabilities RMB million	Non-current liabilities RMB million	Total RMB million	Current liabilities RMB million	Non-current liabilities RMB million	Total RMB million
Bonds	(i)	–	4,983	4,983	4,981	4,982	9,963
Deferred consideration payable	(ii)	–	23,633	23,633	–	23,633	23,633
Short-term bank loans	(iii)	170	–	170	–	–	–
		<b>170</b>	<b>28,616</b>	<b>28,786</b>	4,981	28,615	33,596

All of the above interest-bearing borrowings are unsecured, and the non-current portion is not expected to be settled within one year.

- (i) The ten-year guaranteed bonds with a principal amount of RMB5,000,000,000 issued on 18 June 2001, was fully settled in June 2011.

As at 30 June 2011, the bonds represent the balance of fifteen-year guaranteed bonds (“Fifteen-year Bonds”), with a principal amount of RMB5,000,000,000, at an issue price equal to the face value of the bonds.

The Fifteen-year Bonds bear interest at the rate of 4.5% per annum and payable annually. The bonds, redeemable at 100% of the principal amount, will mature on 28 October 2017.

The above bonds were issued by a subsidiary of the Company and the Company has issued a joint and irrevocable guarantee (the “Guarantee”) for the performance of the bonds. China Mobile Communications Corporation (“CMCC”), the ultimate holding company, has also issued a further guarantee in relation to the performance by the Company of its obligations under the Guarantee.

- (ii) As at 30 June 2011, the deferred consideration payable represents the balance of the deferred consideration of RMB9,976,000,000 and RMB13,657,000,000 payable to immediate holding company in respect of the acquisitions of subsidiaries in 2002 and 2004 respectively. The balances are due on 1 July 2017 and 1 July 2019, respectively.

The deferred consideration payable is unsecured and bears interest at the rate of two-year US dollar LIBOR swap rate per annum (for the six months ended 30 June 2011: 1.123% to 1.238% per annum; for the six months ended 30 June 2010: 3.238% to 3.331% per annum). The balances are subordinated to other senior debts owed by the Company from time to time. The Company may make early payment of all or part of the balances at any time before the repayment date without penalty.

- (iii) It represents the short-term bank loans of China Topssion Communication Co., Ltd., which was acquired by a subsidiary of the Company in March 2011. The bank loans are unsecured, and bear interest at the rate of 5.88% per annum or the prevailing benchmark loan interest rate published by PBOC, and are payable within one year.

*Interim Financial Report (Continued)*NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)  
(Expressed in Renminbi unless otherwise indicated)

## 16 SHARE CAPITAL

Issued and fully paid:

	<b>Number of shares</b>	<b>HK\$ million</b>	<b>Equivalent RMB million</b>
<b>As at 1 January 2011</b>	<b>20,065,423,246</b>	<b>2,006</b>	<b>2,139</b>
Shares issued under share option scheme	2,154,455	–	–
<b>As at 30 June 2011</b>	<b>20,067,577,701</b>	<b>2,006</b>	<b>2,139</b>

As at 30 June 2011, the outstanding options were as follows:

	<b>Number of instruments</b>	<b>Vesting conditions</b>	<b>Contractual life of options</b>
<b>Options granted to directors</b>			
– on 3 July 2002	7,000	50% two years from the date of grant, 50% five years from the date of grant	10 years
– on 28 October 2004	744,175	40% one year from the date of grant, 30% two years from the date of grant, 30% three years from the date of grant	10 years
– on 21 December 2004	475,000	40% one year from the date of grant, 30% two years from the date of grant, 30% three years from the date of grant	10 years
– on 8 November 2005	4,885,500	40% one year from the date of grant, 30% two years from the date of grant, 30% three years from the date of grant	10 years
<b>Options granted to other employees</b>			
– on 3 July 2002	28,942,334	50% two years from the date of grant, 50% five years from the date of grant	10 years
– on 28 October 2004	118,445,029	40% one year from the date of grant, 30% two years from the date of grant, 30% three years from the date of grant	10 years
– on 8 November 2005	267,351,980	40% one year from the date of grant, 30% two years from the date of grant, 30% three years from the date of grant	10 years
Total share options	420,851,018		

*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***16 SHARE CAPITAL (CONTINUED)**

No share options were granted to the directors of the Company or other employees of the Group or lapsed during the six months ended 30 June 2011 and 2010.

During the six months ended 30 June 2011, the directors and other employees of the Group exercised options to subscribe for 800,000 and 1,354,455 ordinary shares of the Company, respectively.

**Details of share options exercised during the period**

<b>Grant date</b>	<b>Exercise price</b>	<b>Weighted average closing price per share of the share options exercised</b>	<b>Proceeds received</b>	<b>Number of shares involved in the options</b>
3 July 2002	HK\$22.85	HK\$72.52	HK\$24,104,579	1,054,905
28 October 2004	HK\$22.75	HK\$72.32	HK\$5,904,876	259,555
8 November 2005	HK\$34.87	HK\$70.41	HK\$29,290,626	839,995
				2,154,455

**17 RELATED PARTY TRANSACTIONS****(a) Transactions with CMCC Group**

The following is a summary of principal related party transactions entered into by the Group with CMCC and its subsidiaries, excluding the Group, ("CMCC Group"), for the six months ended 30 June 2011 and 2010.

	<i>Note</i>	<b>Six months ended 30 June</b>	
		<b>2011</b>	2010
		<b>RMB million</b>	<i>RMB million</i>
Telecommunications services revenue	(i)	<b>480</b>	–
Telecommunications services charges	(i)	<b>372</b>	876
Property leasing and management services charges	(ii)	<b>335</b>	439
Interest paid/payable	(iii)	<b>110</b>	384
Interconnection revenue	(iv)	<b>146</b>	161
Interconnection charges	(iv)	<b>224</b>	215
Leased line charges	(iv)	<b>63</b>	29
Network capacity leasing charges	(v)	<b>428</b>	282
Sales channel utilizing revenue	(vi)	<b>50</b>	12
Sales channel utilizing charges	(vi)	<b>288</b>	331

*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***17 RELATED PARTY TRANSACTIONS (CONTINUED)****(a) Transactions with CMCC Group (Continued)**

Notes:

- (i) The amounts represent telecommunication services settlement received/receivable from or paid/payable to CMCC Group for the telecommunications project planning, design and construction services, telecommunications line and pipeline construction services, and telecommunications line maintenance services.
- (ii) The amount represents the rental and property management fees paid/payable to CMCC Group in respect of business premises and offices, retail outlets and warehouses.
- (iii) The amount represents the interest paid/payable to China Mobile Hong Kong (BVI) Limited, the Company's immediate holding company, in respect of the balance of purchase consideration for acquisitions of subsidiaries.
- (iv) The amounts represent settlement received/receivable from or paid/payable to China TieTong Telecommunications Corporation, a wholly-owned subsidiary of CMCC, in respect of interconnection settlement and lease line charges.
- (v) The amount represents leasing charges paid/payable to CMCC Group in respect of leasing of TD-SCDMA network capacity.
- (vi) The amounts represent the sales channel utilizing settlement received/receivable from or paid/payable to CMCC Group for utilizing the existing sales channels and resources, such as sales outlets, internet sales network, etc..

**(b) Transactions with associates**

The Group also has entered into transactions with its associates, over which the Group can exercise significant influence. The major transactions entered into by the Group and the associates include the bank deposits placed at Shanghai Pudong Development Bank Co., Ltd. ("SPD Bank"), the interest income received/receivable from SPD Bank, and the mobile telecommunications service provided to SPD Bank, which were carried out in the ordinary course of business.

	Note	<b>As at 30 June 2011 RMB million</b>	As at 31 December 2010 RMB million
Bank deposits	(i)	<b>10,104</b>	1,999
	Note	<b>Six months ended 30 June 2011 RMB million</b>	2010 RMB million
Interest income	(ii)	<b>40</b>	—
Mobile telecommunications service fee	(iii)	<b>17</b>	—

*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***17 RELATED PARTY TRANSACTIONS (CONTINUED)****(b) Transactions with associates (Continued)***Notes:*

- (i) The amount represents demand deposits placed at SPD Bank as at the reporting date.*
- (ii) Interest income represents interest earned from deposits placed at SPD Bank. The applicable interest rate is determined in accordance with the prevailing benchmark loan interest rate published by PBOC.*
- (iii) The amount represents the mobile telecommunications services fees received/receivable from SPD Bank.*

**(c) Transactions with other government-related entities in the PRC**

The Group is a government-related enterprise and operates in an economic regime currently dominated by entities directly or indirectly controlled by the PRC government through government authorities, agencies, affiliations and other organisation (collectively referred to as "government-related entities").

Apart from transactions with CMCC Group (note 17(a)), the Group has collectively, but not individually, significant transactions with other government-related entities which include but not limited to the following:

- rendering and receiving telecommunication services, including interconnection revenue/charges
- purchase of goods, including use of public utilities
- depositing in banks
- providing trust loans

These transactions are conducted in the ordinary course of the Group's business on terms comparable to the terms of transactions with other entities that are not government-related. The Group prices its telecommunications services and products in accordance with rules and regulations stipulated by related authorities of the PRC Government, where applicable, or based on commercial negotiations. The Group has also established its procurement policies and approval processes for purchases of products and services, which do not depend on whether the counterparties are government-related entities or not.

*Interim Financial Report (Continued)*

## NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)

*(Expressed in Renminbi unless otherwise indicated)*

## 18 COMMITMENTS

**(a) Capital commitments**

The Group had capital commitments as follows:

	<b>As at 30 June 2011 RMB million</b>	As at 31 December 2010 RMB million
Commitments in respect of land and buildings		
– authorized and contracted for	4,140	4,469
– authorized but not contracted for	19,070	14,211
	<b>23,210</b>	18,680
Commitments in respect of telecommunications equipment		
– authorized and contracted for	15,700	17,669
– authorized but not contracted for	68,855	79,819
	<b>84,555</b>	97,488
Total commitments		
– authorized and contracted for	19,840	22,138
– authorized but not contracted for	87,925	94,030
	<b>107,765</b>	116,168

**(b) Operating lease commitments**

The total future minimum lease payments under non-cancellable operating leases are payable as follows:

	<b>Land and buildings RMB million</b>	<b>Leased lines RMB million</b>	<b>Others RMB million</b>	<b>Total RMB million</b>
<b>As at 30 June 2011</b>				
Within one year	5,311	948	837	7,096
After one year but within five years	10,725	1,110	886	12,721
After five years	3,580	320	172	4,072
	<b>19,616</b>	<b>2,378</b>	<b>1,895</b>	<b>23,889</b>
<b>As at 31 December 2010</b>				
Within one year	5,100	1,121	730	6,951
After one year but within five years	10,250	1,335	687	12,272
After five years	3,652	360	150	4,162
	19,002	2,816	1,567	23,385



*Interim Financial Report (Continued)***NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT (CONTINUED)***(Expressed in Renminbi unless otherwise indicated)***19 POST BALANCE SHEET EVENT**

After the balance sheet date the directors declared an ordinary interim dividend. Further details are disclosed in note 7(a).

**20 POSSIBLE IMPACT OF AMENDMENTS, NEW STANDARDS AND INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE FOR THE ANNUAL ACCOUNTING PERIOD ENDING 31 DECEMBER 2011**

Up to the date of issue of the interim financial report, the IASB/HKICPA has issued a number of amendments, new standards and interpretations which are not yet effective for the accounting period ending 31 December 2011 and which have not been adopted in the interim financial report.

Of these developments, the following relate to matters that may be relevant to the Group's operations and financial statements:

	<b>Effective for accounting periods beginning on or after</b>
Amendments to IFRS/HKFRS 7, Financial Instruments Disclosures: transfers of financial assets	1 July 2011
Amendments to IAS/HKAS 12, Income taxes-deferred tax: recovery of underlying assets	1 January 2012
Amendments to IAS 1, Presentation of Financial Statements	1 July 2012
IFRS/HKFRS 10, Consolidated Financial Statements	1 January 2013
IFRS/HKFRS 11, Joint Arrangements	1 January 2013
IFRS/HKFRS 12, Disclosure of Interests in Other Entities	1 January 2013
IFRS/HKFRS 13, Fair Value Measurement	1 January 2013
IAS/HKAS 27, Separate Financial Statements	1 January 2013
IAS/HKAS 28, Investments in Associates and Joint Ventures	1 January 2013
IFRS/HKFRS 9, Financial Instruments	1 January 2015

The Group is in the process of making an assessment of what the impact of these amendments, new standards and new interpretations are expected to be in the period of initial application. So far the Group has concluded that while the adoption of them may result in new or amended disclosures, it is unlikely to have a significant impact on the Group's results of operations and financial position.

**21 COMPARATIVE FIGURES**

Certain comparative figures have been adjusted to conform to current period's presentation.

# Independent Review Report



## Independent review report to the Board of Directors of China Mobile Limited

### Introduction

We have reviewed the interim financial report set out on pages 5 to 23 which comprises the consolidated balance sheet of China Mobile Limited as of 30 June 2011 and the related consolidated statement of comprehensive income, and consolidated statement of changes in equity and condensed consolidated cash flow statement for the six month period then ended and explanatory notes.

The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof, and to be in compliance with either International Accounting Standard 34 "Interim financial reporting" issued by the International Accounting Standards Board ("IAS 34") or Hong Kong Accounting Standard 34 "Interim financial reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKAS 34"), depending on whether the issuer's annual financial statements were prepared in accordance with International Financial Reporting Standards ("IFRSs") or Hong Kong Financial Reporting Standards ("HKFRSs") respectively. As the annual financial statements of China Mobile Limited are prepared in accordance with both IFRSs and HKFRSs, the directors are responsible for the preparation and presentation of the interim financial report in accordance with both IAS 34 and HKAS 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

### Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 June 2011 is not prepared, in all material respects, in accordance with IAS 34 or HKAS 34.

### KPMG

*Certified Public Accountants*

8th Floor, Prince's Building  
10 Chater Road  
Central, Hong Kong

18 August 2011

# Discussion of Selected Items in the Interim Results

## 1 CAPITAL EXPENDITURE

In the first half of 2011, based on the principle of “scientific planning, optimized management, living within our means and farsighted investment”, the Group focused on strengthening project management and optimized resource allocation to effectively support the growth in our customer base, voice usage volume and data traffic. The Group’s capital expenditure for the first half of 2011 was RMB61.8 billion, representing 24.7% of operating revenue, which was mainly used for the construction of infrastructural networks, transmission facilities, business support systems and infrastructure buildings and for the development of new technologies and new businesses. The capital expenditure was primarily financed by cash flow generated from operations. To ensure investment effectiveness, the Group adopted a 2G/3G network integration strategy. During the first half of 2011, over 70% of the capital investment was compatible to 3G. The Group is committed to further strengthening network advantages, maintaining the overall lead in network capacity and quality, furthering the coordinated development of the 2G, 3G and WLAN networks, continuously pursuing rational investment, promoting centralized construction and evaluating the cost-effectiveness of capital investment, with an aim to achieve low-cost, high-efficiency operations and to ensure favorable investment returns.

## 2 OPERATING EXPENSE

In the first half of 2011, while facing various challenges, such as the increasing mobile telecommunications penetration rate and intensified market competition, the Group, while adhering to the cost-effective resource allocation principle of “forward planning, effective resource allocation, rational investment and refined management”, further increased investments in sales promotion, customer service, channel construction and network optimization in order to support our stable business development. Adhering to our mantra of “Customers are our priority, quality service is our principle”, the Group carried out rational competition, strengthened its refined cost management, and continued to strengthen its core competitiveness in respect of network, business and services. The Group’s operating expenses for the first half of 2011 totaled RMB175.1 billion, representing an increase of 11.9% over the same period last year and accounting for 70.0% of operating revenue. With the continuous growth of the business, the Company’s advantages of economies of scale continued to be realized. This was reflected in the decline of average operating expenses per minute of usage by 1.2%, despite the fact that there was an increase of 8.8%, 11.3% and 13.3% in operating revenue, number of customers and voice usage volume, respectively, over the same period last year.

## 3 STRONG CASH FLOW AND SOUND CAPITAL STRUCTURE

The favorable growth in business and revenue, refined cost control measures, highly-efficient capital expenditure management, and the continuous effect of economies of scale continued to generate strong cash flow for the Group. Free cash flow (net cash generated from operating activities after deduction of capital expenditure incurred) of the Group was RMB64.4 billion for the six months ended 30 June 2011. As of 30 June 2011, the Group’s total cash and bank balances were RMB330.0 billion, of which 99.1%, 0.2% and 0.7% were denominated in RMB, U.S. dollar and Hong Kong dollar, respectively. While maintaining a sufficient amount of working capital, the Company preserved and increased the value of the cash in hand through the granting of trust loans. In addition, the Company exercised stringent risk management and control over trust loans by limiting the recipients of such loans to major state-owned enterprises in Mainland China. The risks of trust loans were thus minimal.

In June 2011, the Group repaid RMB5 billion in respect of the bonds issued by China Mobile Group Guangdong Company Limited on 18 June 2001. As of 30 June 2011, the Group’s debt to capitalization ratio (with capitalization representing the sum of total debt and total shareholders’ equity value) was approximately 4.7%, and the short-term and long-term borrowings of the Group totaled RMB29.8 billion. The financial position of the Group continued to remain at a sound level. Of the total borrowings, 20.8% was in RMB (consisting principally of RMB bonds), and 79.2% was in U.S. dollar (consisting principally of the balances of the deferred consideration for the acquisitions of the eight and ten provincial telecommunications operators). Approximately 79.6% of the Group’s borrowings were made at floating interest rates. The effective average interest rate of borrowings of the Group was 2.17% in the first half of 2011, whereas the interest coverage multiple (ratio of profit before interest and tax to interest expenses) amounted to 230 times.

The Group will continue to pursue prudent financial principles, adhere to efficient financial risk management, strive to maintain a robust cash generating capability and capability to preserve and increase value, adopt wise resource allocation, maintain a sound debt profile and level, as well as reinforce and develop favorable economic benefits, with a view to generating returns for its shareholders continuously.

## 4 PERSONNEL EXPENSE

The Group continued to strengthen its highly-efficient personnel management and incentive mechanism, adhere to the people-oriented principle and continuously enhance its human resource management. The Group has implemented a comprehensive budget management system and performance-based evaluation system, which helped to maintain its competitive advantage in terms of human resources while reasonably controlling personnel expense. To support its sound business development, the Group further expanded its workforce in different areas of activity, resulting in an increased staff number. As at 30 June 2011, the Group had a total of 170,019 employees. Personnel expenses for the first half of 2011 were RMB13.1 billion, representing 5.2% of the operating revenue.

## Other Information

### DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

The following directors of the Company had the following interests in the shares of the Company as at 30 June 2011 as recorded in the register of directors' and chief executive's interests and short positions required to be kept under section 352 of the Securities and Futures Ordinance ("SFO"):

<b>Name of director</b>	<b>Personal interest as beneficial owner</b>
LO Ka Shui	400,000 shares
Frank WONG Kwong Shing	400,000 shares

Certain directors of the Company personally hold options to subscribe for ordinary shares of the Company. Details of such options are disclosed under the paragraph "Directors', chief executive's and employees' rights to acquire shares" below. These share options were granted pursuant to the terms of the share option scheme adopted by the Company.

Apart from those disclosed herein, as at 30 June 2011, none of the directors nor the chief executive of the Company had any interests or short positions in any of the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of the SFO) that is required to be recorded and kept in the register in accordance with section 352 of the SFO, any interests required to be notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code").

### DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' RIGHTS TO ACQUIRE SHARES

Apart from those disclosed below, at no time during the six months ended 30 June 2011 was the Company, any of its holding companies or subsidiaries, a party for any arrangement to enable the directors or chief executive of the Company or any of their spouses or children under eighteen years of age to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

#### Share option scheme of the Company

During the six months ended 30 June 2011, no share options have been granted or cancelled under the share option scheme of the Company.

As at 30 June 2011, the directors and chief executive of the Company and employees of the Group had the following personal interests in options to subscribe for shares of the Company granted under the share option scheme of the Company (effective on 24 June 2002).

*Other Information (Continued)*

## DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' RIGHTS TO ACQUIRE SHARES (CONTINUED)

## Share option scheme of the Company (Continued)

	No. of shares involved in the options outstanding at the beginning of the period	No. of shares involved in the options outstanding at period end	Date on which options were granted	No. of shares involved in the options lapsed during the period	No. of shares acquired on exercise of options during the period	Exercise price HK\$
<b>Directors</b>						
WANG Jianzhou	475,000	475,000	21 December 2004	–	–	26.75
	970,000	970,000	8 November 2005	–	–	34.87
LI Yue	154,000	154,000	28 October 2004	–	–	22.75
(also the chief executive officer)	780,000	780,000	8 November 2005	–	–	34.87
LU Xiangdong	154,000	154,000	28 October 2004	–	–	22.75
	780,000	780,000	8 November 2005	–	–	34.87
XUE Taohai	154,000	154,000	28 October 2004	–	–	22.75
	780,000	780,000	8 November 2005	–	–	34.87
SHA Yuejia	7,000	7,000	3 July 2002	–	–	22.85
	82,575	82,575	28 October 2004	–	–	22.75
	780,000	780,000	8 November 2005	–	–	34.87
LIU Aili	82,600	82,600	28 October 2004	–	–	22.75
	141,500	141,500	8 November 2005	–	–	34.87
XU Long	117,000	117,000	28 October 2004	–	–	22.75
	254,000	254,000	8 November 2005	–	–	34.87
LO Ka Shui	400,000	–	8 November 2005	–	400,000	34.87
Frank WONG Kwong Shing	400,000	–	8 November 2005	–	400,000	34.87
Moses CHENG Mo Chi	400,000	400,000	8 November 2005	–	–	34.87
<b>Employees</b>	29,997,239	28,942,334	3 July 2002	–	1,054,905	22.85
	118,704,584	118,445,029	28 October 2004	–	259,555	22.75
	267,391,975	267,351,980	8 November 2005	–	39,995	34.87
	420,851,018 (Note (a))					

*Other Information (Continued)*

## DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' RIGHTS TO ACQUIRE SHARES (CONTINUED)

**Share option scheme of the Company (Continued)**

Notes:

- (a) The total number of shares involved in the options outstanding at period end represents 2.10% of the issued share capital of the Company as at the latest practicable date prior to the printing of this report.
- (b) Particulars of share options:

<b>Date of grant</b>	<b>Exercise period</b>
3 July 2002	3 July 2004 to 2 July 2012 (in respect of 50% of the options granted) 3 July 2007 to 2 July 2012 (in respect of the remaining 50% of the options granted)
28 October 2004	28 October 2005 to 27 October 2014 (in respect of 40% of the options granted) 28 October 2006 to 27 October 2014 (in respect of 30% of the options granted) 28 October 2007 to 27 October 2014 (in respect of the remaining 30% of the options granted)
21 December 2004	21 December 2005 to 20 December 2014 (in respect of 40% of the options granted) 21 December 2006 to 20 December 2014 (in respect of 30% of the options granted) 21 December 2007 to 20 December 2014 (in respect of the remaining 30% of the options granted)
8 November 2005	8 November 2006 to 7 November 2015 (in respect of 40% of the options granted) 8 November 2007 to 7 November 2015 (in respect of 30% of the options granted) 8 November 2008 to 7 November 2015 (in respect of the remaining 30% of the options granted)

Details of share options exercised during the period:

<b>Period during which options were exercised</b>	<b>Exercise price</b> HK\$	<b>Weighted average closing price per share immediately before dates of exercise of options</b> HK\$	<b>Proceeds received</b> HK\$	<b>Number of shares involved in the options</b>
3 January 2011 to 30 June 2011	22.85	71.74	24,104,579	1,054,905
6 January 2011 to 30 June 2011	22.75	71.61	5,904,876	259,555
12 January 2011 to 30 June 2011	34.87	71.24	29,290,626	839,995

*Other Information (Continued)*

## DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' RIGHTS TO ACQUIRE SHARES (CONTINUED)

**Share option scheme of Aspire Holdings Limited ("Aspire")**

Pursuant to a resolution passed at the annual general meeting of the Company held on 24 June 2002, the share option scheme of Aspire (the "Aspire Scheme") was adopted.

As at 30 June 2011, the employees of Aspire had the following personal interests in options to subscribe for shares of Aspire granted under the Aspire Scheme.

	<b>No. of shares involved in the options outstanding at the beginning of the period</b>	<b>No. of shares involved in the options outstanding at period end</b>	<b>Date on which options were granted</b>	<b>Normal period during which options are exercisable</b>	<b>No. of shares involved in the options lapsed during the period</b>	<b>Exercise price US\$</b>
Employees of Aspire*	3,925,000	3,465,000	18 February 2003	(Note 2)	460,000	0.298
	160,000	160,000	18 April 2003	(Note 2)	–	0.298
	1,660,000	1,410,000	16 September 2003	(Note 2)	250,000	0.298
	815,000	815,000	18 March 2004	(Note 2)	–	0.298
	75,000	45,000	28 May 2004	(Note 2)	30,000	0.298
		5,895,000 (Note 1)				

\* During the six months ended 30 June 2011, no share options have been granted under the Aspire Scheme for the directors or chief executive of the Company.

Note 1: The total number of shares involved in the options outstanding at the end of the period represents 0.63% of the issued share capital of Aspire as at the date of this report.

Note 2: (a) The initial 50% of the options granted to a particular employee are exercisable between the period:

— commencing on the later of:

(i) two years after the commencement of employment of that employee or the option offer date (as the case may be); or

(ii) the listing of the shares of Aspire;

— ending on the date falling 10 years from the option grant date; and

(b) the remaining 50% of such options shall be exercisable between the period commencing three years after the initial 50% of the options become exercisable and ending on the date falling 10 years from the option grant date.

None of the directors of Aspire had any personal interests in options to subscribe for shares of Aspire granted under the Aspire Scheme at the beginning and at the end of the six months ended 30 June 2011.

No options were granted or exercised under the Aspire Scheme during the six months ended 30 June 2011.

Share options involving 740,000 Aspire shares have been cancelled during the six months ended 30 June 2011.

Since the options granted pursuant to the Aspire Scheme are for the subscription of shares in Aspire which are not listed, the value of the options granted is not required to be disclosed under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

*Other Information (Continued)*

## DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' RIGHTS TO ACQUIRE SHARES (CONTINUED)

**Pre-IPO Share Option Scheme of China Mobile Hong Kong Company Limited**

Pursuant to a resolution passed by the shareholders of China Mobile Hong Kong Company Limited (formerly known as "China Mobile Peoples Telephone Company Limited") ("CMHK") on 4 March 2004, the pre-IPO share option scheme (the "CMHK Pre-IPO Scheme") was adopted to incentivize the then employees of CMHK.

No share options were granted under the CMHK Pre-IPO Scheme after the listing of CMHK on 31 March 2004 and no further share options will be granted under the scheme. There were 70,000 shares involved in the share options granted under the CMHK Pre-IPO Scheme which were outstanding at the beginning and at the end of the six months ended 30 June 2011. All the share options outstanding at the beginning of the six months ended 30 June 2011 were granted to employees of CMHK on 11 March 2004, and the exercise price was HK\$4.55 per share, being the offer price of the shares of CMHK at the time of its initial public offering. Grantees of the outstanding share options are entitled to exercise the share options from 11 March 2005 to 10 March 2014. No share options granted under the CMHK Pre-IPO Scheme have been exercised during the six months ended 30 June 2011. No share options were cancelled or lapsed during the six months ended 30 June 2011. The share options outstanding as at 30 June 2011 were held by 7 individuals, 6 of whom have left the employment of CMHK.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

The Company has been notified of the following interests in the Company's issued shares as at 30 June 2011 amounting to 5% or more of the ordinary shares in issue:

	<b>Ordinary shares held directly</b>	<b>indirectly</b>	<b>Percentage of total issued shares</b>
(i) China Mobile Communications Corporation ("CMCC")	–	14,890,116,842	74.20%
(ii) China Mobile (Hong Kong) Group Limited ("CMHK (Group)")	–	14,890,116,842	74.20%
(iii) China Mobile Hong Kong (BVI) Limited ("CMHK (BVI)")	14,890,116,842	–	74.20%

*Note: In light of the fact that CMCC and CMHK (Group) directly or indirectly control one-third or more of the voting rights in the shareholders' meetings of CMHK (BVI), in accordance with the SFO, the interests of CMHK (BVI) are deemed to be, and have therefore been included in, the interests of CMCC and CMHK (Group).*

Apart from the foregoing, as at 30 June 2011, no person or corporation had any interest in the share capital of the Company as recorded in the register required to be kept under section 336 of the SFO as having an interest in 5% or more of or any short position in the issued share capital of the Company.

## CHANGES IN DIRECTOR'S BIOGRAPHICAL DETAILS

Changes in director's biographical details since the date of the 2010 annual report of the Company which are required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules are set out below:

Dr. LO Ka Shui has retired from the board of directors of the Hong Kong Airport Authority on 31 May 2011.

Save as disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.



## *Other Information (Continued)*

### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 June 2011, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

### AUDIT COMMITTEE

The Audit Committee reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial report matters including the review of the unaudited interim financial report for the six months ended 30 June 2011.

### COMPLIANCE WITH THE CODE PROVISIONS OF THE CODE ON CORPORATE GOVERNANCE PRACTICES

For the six months ended 30 June 2011, the Company complied with all the code provisions of the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules.

### COMPLIANCE WITH THE MODEL CODE

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules, as amended, to regulate the directors' securities transactions. All directors have confirmed, following enquiry by the Company, that they had complied with the required standard set out in the Model Code throughout the period from 1 January 2011 to 30 June 2011.

### CLOSURE OF REGISTER OF MEMBERS

The Board declared an interim dividend for the six months ended 30 June 2011 of HK\$1.580 per share (before withholding and payment of PRC enterprise income tax) (the "2011 Interim Dividend") to the shareholders of the Company.

The register of members of the Company will be closed from Monday, 12 September 2011 to Thursday, 15 September 2011 (both days inclusive). During this period, no transfer of shares will be registered. In order to qualify for the 2011 Interim Dividend, all transfers of shares accompanied by the relevant share certificates must be lodged with the Company's share registrar, Hong Kong Registrars Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:30 p.m. on Friday, 9 September 2011. The 2011 Interim Dividend will be paid on or about Friday, 30 September 2011 to those shareholders on the register of members on Thursday, 15 September 2011 (the "Record Date").

### WITHHOLDING AND PAYMENT OF ENTERPRISE INCOME TAX FOR NON-RESIDENT ENTERPRISES IN RESPECT OF 2011 INTERIM DIVIDEND

Pursuant to the "Enterprise Income Tax Law of the People's Republic of China", the "Detailed Rules for the Implementation of the Enterprise Income Tax Law of the People's Republic of China" and the "Notice regarding Matters on Determination of Tax Residence Status of Chinese-controlled Offshore Incorporated Enterprises under Rules of Effective Management", the Company is required to withhold and pay 10% enterprise income tax on the distribution of the 2011 Interim Dividend to its non-resident enterprise shareholders. The withholding and payment obligation lies with the Company. In respect of all shareholders whose names appear on the Company's register of members as at the Record Date who are not individuals (including HKSCC Nominees Limited, corporate nominees or trustees such as securities companies and banks, and other entities or organizations, which are all considered as non-resident enterprise shareholders), the Company will distribute the 2011 Interim Dividend after deducting enterprise income tax of 10%. The Company will not withhold and pay the income tax in respect of the 2011 Interim Dividend payable to any natural person shareholders whose names appear on the Company's register of members as at the Record Date.

*Other Information (Continued)*

## WITHHOLDING AND PAYMENT OF ENTERPRISE INCOME TAX FOR NON-RESIDENT ENTERPRISES IN RESPECT OF 2011 INTERIM DIVIDEND (CONTINUED)

If any resident enterprise (as defined in the “Enterprise Income Tax Law of the People’s Republic of China”) listed on the Company’s register of members which is duly incorporated in the People’s Republic of China (“PRC”) or under the laws of a foreign country (or a region) but with a PRC-based de facto management body, does not desire to have the Company withhold and pay the said 10% enterprise income tax, it shall lodge with Hong Kong Registrars Limited documents from its governing tax authority confirming that the Company is not required to withhold and pay enterprise income tax in respect of the dividend to which it is entitled at or before 4:30 p.m. on Friday, 9 September 2011.

If anyone would like to change the identity of the holders in the register of members, please enquire about the relevant procedures with the nominees or trustees. The Company will withhold for payment of the enterprise income tax for its non-resident enterprise shareholders strictly in accordance with the relevant laws and requirements of the relevant government departments and adhere strictly to the information set out in the Company’s register of members on the Record Date. The Company assumes no liability whatsoever in respect of and will not entertain any claims arising from any delay in, or inaccurate determination of, the status of the shareholders or any disputes over the mechanism of withholding.

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this interim report may be viewed as “forward-looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward-looking statements. Further information regarding these risks, uncertainties and other factors is included in the Company’s most recent Annual Report on Form 20-F filed with the U.S. Securities and Exchange Commission (the “SEC”) and in the Company’s other filings with the SEC.



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